



SELLER



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FIRST
CARRIER

INCOTERMS 2020



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BUYER

EXW	Exworks	Place of Delivery	
FCA	Free Carrier	Place of Delivery	
CTP		Carriage Paid To	Place of Delivery
CIP		Carriage and Insurance Paid to	Place of Delivery
DAP		Delivery At Place	Place of Delivery
DPU		Delivery at Place Unloaded	Place of Delivery
DDP		Delivery Duty Paid	Place of Delivery
  			
FAS	Free Alongside Ship	Port of Shipment	
FOB	Free On Board	Port of Shipment	
CFR	Cost and Freight		Port of Destination
CIF	Cost Insurance and Freight		Port of Destination

Seller Cost

Buyer Cost